SAMPLE REPORT

CPP REPORT: CAREER PATHWAYS AND POSSIBILITIES

Profile Insights for Career Planning and Development



Contact us at 1.800.680.7768 www.careermp.com



Thank you for completing the CMP Career Pathways and Possibilities (CPP) assessment.

Your CPP report has been generated based on your responses to the CPP question set. It is designed to help you better understand how your behavior profile aligns with specific work environments and occupational families.

Please use the Preference Indicators on the following pages to interpret each of the 5 CPP Traits. Your preference for each trait is indicated by the bolded circle and arrow and is based on your responses to the CPP questions compared to a national benchmark.

Also included in your CPP report are suggested work environments for which you are best suited. These are based on your preference indicators and occupational families, which are groupings of similar roles that align with your preferences (reference, U.S. Bureau of Labor Statistics). Understanding how these preferences match specific careers does not give you the final career "answer." However, it can help you identify and pursue a career that fits you best.

Recommendations for interpreting this report include:

- Read the report with an open mind—do not pre-judge any of the results.
- Document your impressions of each trait in the space provided.
- Consider your previous work environments and occupational families:
 - O Which environments and occupational families did you flourish in?
 - O Which environments and occupational families did you struggle in?
 - O Are the CPP results consistent with these experiences?
- Use the Notes sections to document your insights. Think about how each of your CPP Trait preferences has manifested in your work experiences.
- Use the Reflections section to process your results. Journal your insights and impressions.
- Share your results and thoughts with a colleague, coach, or friend you trust. Test your thinking with their observations.

Note: This CPP report is designed solely for your career self-insight.

2

Level of interest in proven and predictable solutions versus new ideas and experiences.

Seeking

Your preference is for new experiences. You are curious and seek novel ideas and ways of doing things.



Settling

Your preference is for stability and predictability. You are most interested in proven solutions.

Given your Openness results, below are work environments and occupational families you may feel most comfortable with.

Individuals with higher **Settling** levels thrive in structured, well-established, and stable work environments. They are often reliable, consistent, and solutions-oriented, making them valuable contributors to quality control, process management, and systems-grounded roles. People higher in Settling enjoy work environments characterized by the following:

- Clear job descriptions
- ✓ Stable roles—set accountabilities
- Established processes
- Low risk-taking
- More defined career paths

- ✓ Predictable schedule and work hours
- Established methodologies
- Detailed performance measurement
- ✓ Proven solutions
- ✓ Formal reward and recognition systems

Occupational families, or career occupational types, that fit high Settling profiles are:

- Budget Analysts
- Industrial Engineers
- Accountants and Auditors
- Financial Managers
- Biological Technicians

- Geographers
- Automotive Technicians and Mechanics
- Data Scientists
- Surveying and Mapping Technicians
- Medical Assistants

3

Level of interest in goal-centric and organized efforts versus more spontaneous and in-themoment activities.

Organized

Your preference is for systems, plans, and processes. You bring structure to your work.



Spontaneous

Your preference is to let things happen naturally. You bring flexibility and adaptability to your work.

Given your Diligence results, below are work environments and occupational families you may feel most comfortable with.

Individuals with higher **Organized** levels thrive in structured, process, and goal-oriented work environments. They are often detail-oriented and desire to bring work to completion. People with a high Organization orientation enjoy work environments characterized by the following:

- Concrete objectives
- Formalized performance reviews
- Need for high precision
- Structured processes and systems
- ✓ Role clarity (or opportunity to create clarity) ✓ Work requiring follow-up and follow-
- ✓ Clear accountabilities
- Regular feedback and review
- Efficient use of time and resources
- Clear methodology
- Work requiring follow-up and followthrough

Occupational families, or career occupational types, that fit high Organized profiles are:

- Industrial Engineers
- Project Management Specialists
- Historians
- Lawyers
- Secretaries and Administrative Assistants
- Financial Managers
- Accountants and Auditors
- Financial Clerks
- Assemblers and Fabricators
- Technical Writers



Level of interest in connecting with people broadly and regularly in the workplace versus focusing on individual tasks with less people interdependency and interaction.

Outward

Your preference is to be in social environments. You like to connect and work with people.



Inward

Your preference is to spend time focusing on tasks with less people or group distractions in the workplace.

Given your Sociability results, below are work environments and occupational families you may feel most comfortable with.

Individuals with higher **Outward** levels thrive in collaborative, interactive, and networked work environments. They are often open, affable, and relationship-focused, with an inclination to get work done with and through others. People with a high Outward orientation enjoy work environments characterized by the following:

- High collaboration
- Customer or client orientation
- Frequent interactions with stakeholders
- Co-development and completion of work
- solutions
- Informal performance pulse checks
- Group solutioning
- High visibility
- Socially supportive culture
- Opportunities to talk through problems and
 Frequent person-to-person communication

Occupational families, or career occupational types, that fit high Outward profiles are:

- Meeting, Convention, and Event Planners
- Customer Service Representatives
- Leaders in People-Intensive Companies
- Public Relations and Fundraising Managers
- Sales Managers

- Teachers
- Real Estate Brokers and Sales Agents
- Retail Managers
- Pharmacists
- Training and Development



Level of focus on adjusting to the mood and feelings of others versus dictating and directing the focus, mood, and dialogue.

Agreeable

Your preference is for harmony. You read and adjust to the mood of individuals and groups.



Directing

Your preference is assertiveness. You get to the bottom-line and address people and issues head-on.

Given your Accommodation results, below are work environments and occupational families you may feel most comfortable with.

Individuals with higher **Agreeable** levels thrive in harmonious, positive, and considerate work environments. They are often pleasant, tuned in to the feelings of others, and service-oriented. People higher in Agreeableness enjoy work environments characterized by the following:

- Sensitivity to team dynamics
- Sensitivity to broader politics
- Adherence to hierarchy
- Supportive interactions
- Need for calm in emotionally-charged environments
- Nuanced interactions with divergent stakeholders
- Servant leadership
- Positive and agreeable culture
- ✓ Tangible impact on others
- Community involvement and volunteerism

Occupational families, or career occupational types, that fit high Agreeable profiles are:

- Nursing and Medical Staff
- People Managers
- Dentists
- Actuaries
- Human Resources

- Restaurant Waitstaff
- Personal Assistants
- Loan Officers
- Insurance Sales Agents
- Information Clerks

6

Level of focus on facts and observable insights versus highlighting and managing feelings and emotions.

Subjective

Your preference is to surface and understand emotions.
You consider the feelings of yourself and others in making decisions.



Objective

Your preference is to deal with facts and objective information. You are eventempered and consistent.

Given your Sensitivity results, below are work environments and occupational families you may feel most comfortable with.

Individuals with higher **Objectivity** levels thrive in data-driven, stable, and predictive work environments. They are often detail-oriented, practical, and task-focused, making them valuable contributors to project management, deep specialization, and implementation roles. People higher in Objectivity enjoy work environments characterized by the following:

- Deep specialization expertise
- Regular problem solving
- Rational analysis
- Expertise is rewarded
- Continuous learning

- Task-focused
- Fact-based decision-making
- Regular feedback
- Bounded areas of responsibility
- ✓ Lower political demands

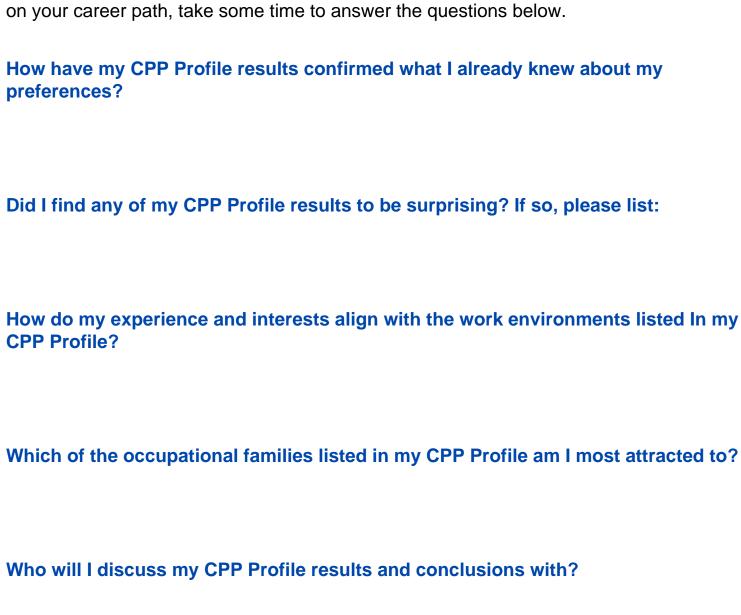
Occupational families, or career occupational types, that fit high Objectivity profiles are:

- Science and Research
- Engineers
- Financial Managers
- Network and Computers Systems Engineers
- Instructional Coordinators

- Financial and Accounting Services
- Agricultural Workers
- Assemblers and Fabricators
- Accountants and Auditors
- Management Analysts



You are unique. Your uniqueness needs to help you shape a career, work environment, and occupation that best leverages your predispositions and attributes. To achieve clarity



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